

PRAKHER PARASHER UPADHYAY



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252/1478 C/O- S.N UPADHYAY, VID
HAYAK COLONY, OPP LALU YADAV
HOUSE, NEAR BIHAR VETERINARY
COLLEGE PATNA- 800014

SKILLS

MS OFFICE

Customer service

Market research

Negotiation

Sales & marketing

Finance

Team work

Problem solving

PERSONAL DETAILS

Date of Birth : 01/03/1997

Nationality : INDIAN

LANGUAGES

English

Hindi

OBJECTIVE

To embark on a career which can give growth and platform to excel by being part of professionals and to serve the organization by understanding their missions and goals.

EDUCATION

Birla Institute of Technology 2022

MBA
82.6 %

Birla Institute of Technology 2019

BBA
56.3%

Sita Ram Singh Senior Secondary School 2015

INTERMEDIATE
74.6 %

Shanti Mission Academy 2012

MATRICULATION
76 %

EXPERIENCE

AMAZON.IN OCT 2021 - JUNE 2022

Onboarding Executive

Building new clients for organisation.

Passionate and driven in order to produce top results.

Generating leads from given database and identify decision makers within targeted leads and initiate the sales process.

Penetrate all targeted accounts and originate sales opportunities for the company's product and services.

Setup and deliver sales presentations product/services demonstration on daily basis.

Ensuring systematic follow up with the client organization's to take the sales pitch to time bound closure.

UNSCHOOL (Internship) JUNE 2021 - JULY 2021

Sales executive

Build new clients for the organisation.

Generate leads by your own scouting.

Products presentation to clients.

Have to sale the product.

Ifortis (Internship)

AUG 2021 - SEP 2021

Corporate ambassador (SALE)

Build new client for the organisation.

Pitching the products.

Generate revenue by giving products.