



Partha Sarathi Chakravorty
Baikunthapur, Vivekananda Road
Rajpur-Sonarapur, Kolkata
West Bengal - 700149

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ABOUT ME

A passion for knowing new concepts and willing to pursue a career, to work in the area of high knowledge environment and gain expertise in the area and thus make myself as assets of the company. I would like to add value to the organization using the best of my existing abilities and acquire new skills while contributing towards the growth and development of the organization.

EDUCATION

Matriculation

Diamond Harbour High School
WBBSE Board
Diamond Harbour, West Bengal

Graduated, June 1998
Division 2nd

Intermediate (Arts)

Diamond Harbour High School
WBBHSE Board
Diamond Harbour, West Bengal

Graduated, June 2000
Passed

B.A (Degree Course)

Calcutta University
Kolkata, West Bengal

Graduated, July 2003
Division 2nd

D.R.A (Debt Recovery)

IIBF

Graduated, Feb 2022
Passed

CAREER HIGHLIGHTS

- I have an experience of 3 years in FMCG sector, worked with Britannia Industries Ltd for South 24 Parganas.
- I have an experience of 3 years of remittance business of Western Union Division worked with Weizmann Forex Ltd for Kolkata, North & South 24 Parganas.
- Have an experience of 9 years in remittance business with Xpress Money Global Money Transfer company(off-role) for West Bengal, Assam & Tripura.

SKILLS

- | | |
|-------------------|--------------------------------|
| ➤ Communication | Team Work |
| ➤ Decision Making | Leadership |
| ➤ Time Management | Self-motivation |
| ➤ Adaptability | Ability to work under pressure |

WORK EXPERIENCE

August 2007 – April 2010

Pioneer Salesman of Britannia Industries Ltd, South 24 Pgs, West Bengal

- Branding for the product lines for the Company.
- Achievement of primary & secondary sales target.
- Leading 9 distributors and their salesman.
- Train distributors' salesman on effective utilization of merchandising.
- Monitoring and supervising the activities of the team.
- Responsible for better distribution & launching new products.

May 2010 – June 2013

Marketing Executive of Weizmann Forex Ltd, Kolkata, North & South 24 Pgs




- Handling foreign exchange and remittance sub-agents.
- Educate all sub-agents regarding forex and remittance business about RBI guidelines.
- Recruit new sub-agents for expansion of business of money transfer.
- Given every kind of support for sub-agents for business growth.

August 2013 – till date

Sr.Business Development Executive of XM Global Money Transfer(off-role) for WB, Assam & Tripura

- Handling more than 350 sub-agents & 200 bank and NBFC branches.
- Inform them all about new RBI guidelines time to time.
- Publicity strategies and take steps with company officials.
- Doing various types of activities for business expansion at uncovered area.

COMPUTER PROFICIENCY

-  MS WORD 2010
 -  MS EXCEL 2010
 -  Diploma Course of DDTP
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LANGUAGES

- Bengali
 - English
 - Hindi
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PERSONAL INTERESTS

- Travelling
 - Listening Music
 - Cricket
 - Reading History
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PERSONAL DETAILS

Father : Mihir kumar chakraborty
Birthday : October 19th, 1981
Gender : Male
Marital Status : Married
Nationality : Indian

DECLARATION

I, Partha Sarathi Chakravorty hereby declare that, the information contained herein is true and correct to the best of my knowledge and belief.

Kolkata, West Bengal

(Partha Sarathi Chakravorty)